



# REPUBLIC OF IRELAND DIVISION



# BRING YOUR AMBITIONS TO LIFE

At H&J Martin Facilities Management Services, we are proud to have served the Irish market for over 20 years, delivering high-end Facilities Management solutions across all sectors. Backed by the strength and heritage of the H&J Martin Group, we are poised for continued growth and innovation in the region.

Our deep understanding of the local landscape, combined with cutting-edge Facilities Management systems, enables us to provide a seamless, compliant, and customer-centric service. Whether through planned, reactive, or fully integrated FM solutions, we take the stress out of compliance and infrastructure management, allowing our clients to focus on what matters most.

“

In the Republic of Ireland, our team is deeply committed to delivering tailored Facilities Management solutions that meet and exceed our clients' expectations. I'm proud to lead our operations here, where excellence isn't just a goal, it's embedded in everything we do.

”

Stephen Byrne  
ROI Director  
H&J Martin Group



Fire & Security



M & E



Flooring



Pest Control



Compliance



Doors & Gates



HVAC



# THE H&J MARTIN GROUP

## DIFFERENCE



### Unmatched Local Expertise

Our dedicated team, based in Blanchardstown, Dublin, brings deep regional knowledge and a hands-on approach to Facilities Management across Ireland. We pride ourselves on delivering a personal, responsive service that ensures our clients receive tailored solutions with genuine care and attention.

### Enduring Experience

Backed by over 175 years of industry heritage, we combine time-tested practices with innovative solutions to meet today's challenges.

### Tailored, Personal Service

As a close-knit team, we build strong, lasting relationships with our clients. Our 1:1 contract management approach ensures clear communication, fast response times, and a genuine understanding of your needs.

### Bespoke Solutions

We don't believe in one-size-fits-all. Our Dublin office is agile and adaptable, offering bespoke Facilities Management services that are shaped around your specific requirements.

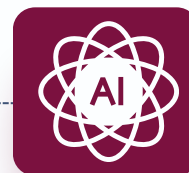
### Client-Focused Commitment

We show up, we listen, and we deliver, with a can-do attitude and a personal touch. Our flexible, client-first mindset means we're always here to help, no matter the challenge.



# THE BENEFITS OF WORKING WITH US

**24/7 Helpdesk with call out function**



**Individual Client Portal and dashboard reporting**

**Wide aspect of self delivery**



**Dedicated Account Management**

**Tried and Tested Supply Chain**



**Warranty Management**

**Planned and Reactive Maintenance Support**





# YOUR MAINTENANCE NEEDS, MANAGED BY US

## PLANNED MAINTENANCE

### Service Provision:

- Scheduled inspections and servicing
- Preventative maintenance routines
- Asset tagging and tracking
- Life cycle management of assets
- Compliance checks and statutory testing
- Remedial works planning and execution

### Benefits:

- Reduces risk of unexpected failures
- Extends asset lifespan through proactive care
- Enables budget forecasting and cost control
- Ensures full compliance with regulations
- Supports sustainability through planned asset disposal

## REACTIVE MAINTENANCE

### Service Provision:

- Emergency call-outs and fault resolution
- Rapid response to breakdowns
- Temporary fixes and follow-up repairs
- Remedial management for urgent issues
- Support for unforeseen operational disruptions
- Asset disposal following failure or end of life

### Benefits:

- Immediate resolution of critical issues
- Flexibility to respond to real-time needs
- Minimises downtime and operational impact
- Ideal for non-critical or low-risk assets
- Compliments planned maintenance for full coverage

# HOW DO WE ADD VALUE FOR OUR CLIENTS?

## **Cost reductions to client**

At H&J Martin Group, we deliver value by stripping away the hidden costs and complexities of direct employment. Our clients benefit from immediate cost reductions - no salaries, no national insurance, no overheads tied to headcount. We take full responsibility for employee benefits, covering everything from sickness and health insurance to pensions and holiday pay, so our clients don't have to. With our streamlined, one-stop account management, we reduce the need for in-house engineering staff and cut out the admin burden, freeing up time, budget, and focus for what really matters: delivering results.

## **Value added**

We don't just provide engineering support, we guarantee it. With dedicated resources in place, your site is always covered, no matter what. Our "always-on" management approach means projects stay on track and people stay accountable, with minimal effort required from your side. And when things need urgent attention, our 24/7 helpdesk ensures you're never left waiting. Add to that a dedicated account management team who handle everything from raising POs to invoicing and audits, and you've got a partner who takes the admin off your plate - so you can focus on the bigger picture.

## **Time cost efficiencies**

We save you time by taking full ownership of subcontractor management, so you don't have to. From vetting and compliance to performance oversight, we handle it all. You get trusted, high-quality outcomes without the hassle, while we take full responsibility for the work delivered. It's seamless, efficient, and designed to deliver results with minimal effort on your part.

# WORKING IN FRAMEWORKS: STRATEGIC, FLEXIBLE, PROVEN

At H&J Martin Group, frameworks are more than procurement routes, they're platforms for building long-term partnerships and delivering consistent, high-quality Facilities Management services across Ireland.

## Trusted Framework Partner

We actively participate in a wide range of public and private sector frameworks, including those focused on Facilities Management, asset maintenance, and interior fit-out. Our proven ability to access, mobilise, and deliver within framework parameters ensures compliance, value, and performance from day one.

## Regional Strength, National Reach

Our Dublin-based team brings a local, responsive approach to framework delivery across Ireland. With extensive experience in the ROI market, we combine regional insight with the backing of the H&J Martin Group to deliver scalable solutions with a personal touch.

## Benefits of Framework Engagement

### Strategic Alliances:

Frameworks allow us to collaborate with government bodies, local authorities, and private sector clients, delivering social value and operational excellence where it matters most.

### Fast Routes to Market:

Frameworks streamline procurement, reduce lead times, and offer clients a compliant, cost-effective way to access our services quickly and efficiently.

### Tailored Service Delivery:

We adapt our services to meet the specific needs of each framework and client, offering bespoke solutions that reflect local priorities and operational goals.

## WORKING WITHIN THE FOLLOWING FRAMEWORKS



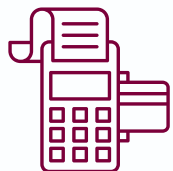




OUR CLIENTS



# OUR SECTORS



## Financial

**We understand the precision and security required in financial environments. From banking halls to corporate offices, our work ensures operational continuity and compliance with industry standards.**



## Education

**Creating inspiring spaces for learning is at the heart of our education sector work. We've delivered projects for schools, colleges, and universities that support modern teaching methods and student wellbeing.**



## Retail

**Speed, flexibility, and attention to detail define our retail projects. Whether it's a flagship store or a nationwide rollout, we help brands create engaging customer experiences.**



## Private

**Discretion and quality are paramount in our private sector engagements. We work closely with clients to deliver bespoke solutions that reflect their vision and values.**



## Healthcare

**In healthcare, functionality and safety are critical. Our experience spans hospitals, clinics, and specialist care facilities, where we deliver environments that support both patients and professionals.**



## AWARDS AND RECOGNITION

We are proud to continuously drive excellence through our various accreditations.







# IKEA



IKEA operates multiple sites across Ireland, including flagship stores in Dublin and Belfast. H&J Martin began its partnership with IKEA in June 2016, delivering a full hard services maintenance package. In August 2024, we renewed the FM contract covering Planned Maintenance, Reactive Maintenance, and Projects across all Irish sites highlighting the strong and long-standing partnership which has been developed.

## **Core Services:**

HVAC (split units, AHUs, heat recovery)

Heating (Biomass burner)

Electrical testing (PAT, RCD, hardwire)

Critical systems (UPS, generators)

Lighting (general/emergency)

Water treatment & storage

Mechanical systems & BMS

Drainage

## **Service Delivery Highlights:**

- Full-time on-site technician at IKEA locations
- Monthly PPM tasks auto-generated via bespoke CAFM system
- All job data (photos, checklists, descriptions) uploaded for client access
- 24/7 helpdesk for reactive maintenance.



# Maynooth University

H&J Martin Group is proud to partner with Maynooth University in delivering high-quality facilities management services across its campus. This partnership supports the ongoing upkeep and functionality of the university's estate, ensuring all buildings remain well-maintained and fit for purpose. Our responsibilities include the execution of planned preventative maintenance (PPM) and remedial works, with a particular focus on ensuring the reliability and compliance of emergency lighting systems and broader electrical infrastructure.





# Boots



H&J Martin is the Prime Contractor delivering 24/7 reactive maintenance across 180 Walgreens Alliance Boots sites in Ireland, including corporate offices, retail stores, and pharmacies.

## Service Delivery Highlights:

- 24/7/365 response across all trades
- Emergency call-outs with KPI-driven response times
- Real-time task tracking via CAFM/MIS integration
- Out-of-hours work to minimise disruption
- Nationwide coverage with mobile technicians and specialist subcontractors
- Delivery of minor works, M&E, building fabric, and fire/intruder alarm maintenance

## Additional Scope:

- Planned, minor, and project works delivered through an integrated model
- Technicians assigned to store portfolios for continuity and familiarity
- Contract management with clear escalation and performance oversight

## Sustainability & Efficiency:

- Smart scheduling to reduce travel and emissions
- Digital documentation to minimise paper use
- Collaboration with specialists for compliant waste disposal and energy-efficient repairs





# CONTACT US

We'd love to hear from you.

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## Our offices

BELFAST

LONDON

LIVINGSTON

MANCHESTER

COOKSTOWN